

Liste des contrats de services octroyés à LinkedIn entre le 1^{er} novembre 2019 et le 28 octobre 2020

Fournisseur de services	Numéro du Contrat	Montant payé	Période couverte	Nature du contrat	Date de signature du contrat
LinkedIn	SC-2877	70 517,08 \$	26 sept. 2019 au 25 sept. 2020	Affichage de postes sur le web et recherches stratégiques par la plateforme de recrutement LinkedIn Recruiter.	5 août / 19 nov. 2019
LinkedIn	SC-2878	51 850,00 \$	18 août 2019 au 16 février 2021	Accès au catalogue de formation en ligne - LinkedIn learning.	9 août 2019 / 19 août 2020
LinkedIn	SC-3038	60 695,00 \$	26 sept. 2020 au 25 sept. 2021	Recrutement et visibilité sur LinkedIn	14 septembre 2020



**CONTRACT CONTACT: Cathy Champagne,
 CRHA (LION)**

Sold to Customer Autorité des marchés financiers

BILL TO: Please review the below Billing details and edit if necessary.

Bill To Doing Business As:

Contact: Cathy Champagne
 Autorité des marchés financiers
 Place de la cité,tour Cominar
 2640, boul. Laurier, 3e etage
 City/State/Zip: Québec Québec G1V5C1
 Country: Canada
 Email: isabelle.richard@lautorite.qc.ca
 Phone:

ORDER INFORMATION

Contract #: CS4817727-18
 Billing Period: Annually Upfront
 Billing Method: Invoice
 Billing Instructions:

For Internal Only:

Type: Renewal
 Rep Region: LTS-NA-CA-CAN6-CORP-ENT-RM-MME
 Agency Name:
 Currency: CAD

By initialing here, I agree that the Billing details are current and accurate. _____

SHIP TO: Autorité des marchés financiers

Ship To Doing Business As:

Place de la cité,tour Cominar
 2640, boul. Laurier, 3e etage
 Québec, Québec G1V5C1
 Canada

Contract Start Date*: September 26, 2019

Contract End Date: September 25, 2020

*The start date of the services on this Order Form will be the later of the Contract Start Date or the date that the Order Form is fully executed"

Product Order Description	Qty	Term (Months)	Notes	Unit List Price	Sales Price	Total
Product Name: Career Pages - Enterprise: Basic Product SKU: LCPEBLOXX-1601 Product Description: Custom content on LinkedIn company profile page. Includes: preferred placement on company page for custom content, careers tab, customizable modules on the careers tab. 12-month package includes USD 9K traffic driver budget (~300K impressions), 1 views, standard analytics All Career page "traffic driver" ad impressions launch within 90 days from the contract start date using social ad units and targeting generated by LinkedIn.		12				
Product Name: Recruiter - Corporate Product SKU: RCORPRO00-1601 Product Description: LinkedIn Recruiter account with team collaboration, auditing, and unparalleled network search capabilities. Includes at least 150 InMails/month per license as well as basic training and support.		12				
Product Name: Recruitment Ads (WWU up to 1000) Product SKU: WORK01000 Product Description: Work with us' banner ads displayed on company employee profile pages (pricing for company size less than 1000 employee profiles on LinkedIn).		12				
Product Name: Job Slots Product SKU: JOBSLR000-1601 Product Description: Reserved annual job posting with ability to change, update, remove on demand.		12				
Product Name: Jobs Dashboard Manager Product SKU: JBMNGRSET Product Description: Seat to manage jobs in LinkedIn Recruiter without the people search functionality of the standard recruiter seat		12				

SUB TOTAL	\$60,695.00
ESTIMATED TAX*	\$0.00
ESTIMATED ORDER TOTAL	\$60,695.00

PURCHASE ORDER INFORMATION	TAX INFORMATION
<p>Our records INDICATE that a Purchase Order Number is required for this order.</p> <p>Please enter PO Number: SC-2877</p> <p>By initialing here, I confirm that the Purchase Order number (PO#) ABOVE is current and accurate. If a PO# is not available or no longer required, please initial here, submit the DocuSign without a PO#, and inform your Sales Representative via EMAIL of this change.</p> <hr/>	<p>Check here if your company is tax exempt: <i>Please attach any/all exemption certifications or email documentation to taxinquiry@linkedin.com.</i></p> <p>Your order will be taxed using the applicable tax rate for your shipping address. The tax listed on your order form is only an estimate and is calculated on the net price. Your invoice will reflect the final total taxes in effect at the time of invoicing and may differ from the amount listed on this order form.</p> <p>Applicable VAT taxes will be added to orders if a VAT registration number is not provided. LinkedIn reserves the right to charge any applicable unbilled VAT if you provide a VAT registration number that is determined to be invalid. Once you submit your VAT registration number, you will generally not be charged VAT on the invoice.</p> <p>With this exemption, you may be responsible for self-assessing any VAT due under the reverse charge procedure on your company's VAT returns. If your country of domicile is Ireland, South Africa, or Switzerland, applicable Irish VAT will be charged on all orders.</p> <p>*For Non-US based orders ONLY: Please provide your VAT #:</p> <p>*If this doesn't apply, please type N/A.</p>
PAYMENT OPTIONS	
<ul style="list-style-type: none"> • Customer Payment Terms: 30 Days • US and Canada Customers: Check, Credit Card, or Bank Wire Transfer • Non-US Customers: Credit Card or Bank Wire Transfer only 	

TERMS

- LinkedIn Services provided under this Order Form are governed by the LinkedIn Subscription Agreement between the parties ("LSA"), the terms of which are incorporated into this Order Form. The Service Terms available at <https://legal.linkedin.com/service-specific-terms> apply to Customer to the extent the specific Service is included in this Order Form, the terms of which are incorporated into this Order Form.
- Except as provided in the LSA, Services purchased under this Order Form are non-cancelable and non-refundable.
- Future orders will be at list price (including any applicable volume based discounts) at the time of purchase.
- Customer will maintain complete and accurate billing and contact information with LinkedIn and will notify LinkedIn of any inaccuracies on an invoice within the time period set forth in the Payment Terms section above.
- Add-on orders must co-term with the originating order.
- This order will automatically renew for the same subscription term, unless either party gives the other written notice of non-renewal at least 45 days prior to the end of the subscription term.

I HEREBY REPRESENT THAT: (I) I AM AN AUTHORIZED SIGNATORY FOR CUSTOMER; (II) I HAVE READ AND AGREED TO THE TERMS OF THIS ORDER FORM; AND (III) BY SIGNING THIS ORDER FORM, I AM ENTERING INTO A LEGALLY BINDING CONTRACT.

CUSTOMER	LinkedIn Ireland Unlimited Company
Signature: 	Signature: 
Name: Marie-Claude Jovay	Name: Elizabeth Farnworth
Title: Vice-présidente des services administratifs	Title: Senior Manager, Revenue Recognition
Date: 5.8.2019	Date: July 22, 2019



CONTRACT CONTACT: Marie-Claude Soucy

Sold to Customer Autorité des marchés financiers

BILL TO: Please review the below Billing details and edit if necessary.

Bill To Doing Business As:

Contact: Accounts Payable
 Autorité des marchés financiers

Address: Place de la cité,tour Cominar
 2640, boul. Laurier, 3e etage

City/State/Zip: Québec Québec G1V5C1

Country: Canada

Email: comptes_payables@lautorite.qc.ca

Phone:

By initialing here, I agree that the Billing details are current and accurate. _____

SHIP TO: Autorité des marchés financiers

Ship To Doing Business As:

Place de la cité,tour Cominar
 2640, boul. Laurier, 3e etage
 Québec, Québec G1V5C1
 Canada

ORDER INFORMATION

Contract #: CS6410572-19

Billing Period: Annually Upfront

Billing Method: Invoice

Billing Instructions:

For Internal Only:

Type: Add-On

Rep Region: LTS-NA-CA-CAN6-CORP-ENT-RM-MME

Agency Name:

Currency: CAD

Contract Start Date*: October 29, 2019

Contract End Date: September 25, 2020

*The start date of the services on this Order Form will be the later of the Contract Start Date or the date that the Order Form is fully executed"

Product Order Description	Qty	Term (Months)	Notes	Unit List Price	Sales Price	Total
Product Name: Recruter - Corporate Product SKU: RCORPR000-1601 Product Description: LinkedIn Recruter account with team collaboration, auditing, and unparalleled network search capabilities. Includes at least 150 InMails/month per license as well as basic training and support.		11				
					SUB TOTAL	\$9,822.08
					ESTIMATED TAX*	\$0.00
					ESTIMATED ORDER TOTAL	\$9,822.08

PURCHASE ORDER INFORMATION	TAX INFORMATION
<p>Our records INDICATE that a Purchase Order Number is required for this order.</p> <p>Please enter PO Number:</p> <p>By initialing here, I confirm that the Purchase Order number (PO#) ABOVE is current and accurate. If a PO# is not available or no longer required, please initial here, submit the DocuSign without a PO#, and inform your Sales Representative via EMAIL of this change.</p> <p>_____</p>	<p>Check here if your company is tax exempt: Please attach any/all exemption certifications or email documentation to taxinquiry@linkedin.com.</p> <p>Your order will be taxed using the applicable tax rate for your shipping address. The tax listed on your order form is only an estimate and is calculated on the net price. Your invoice will reflect the final total taxes in effect at the time of invoicing and may differ from the amount listed on this order form.</p> <p>Applicable VAT taxes will be added to orders if a VAT registration number is not provided. LinkedIn reserves the right to charge any applicable unbilled VAT if you provide a VAT registration number that is determined to be invalid. Once you submit your VAT registration number, you will generally not be charged VAT on the invoice.</p> <p>With this exemption, you may be responsible for self-assessing any VAT due under the reverse charge procedure on your company's VAT returns. If your country of domicile is Ireland, South Africa, or Switzerland, applicable Irish VAT will be charged on all orders.</p> <p>*For Non-US based orders ONLY: Please provide your VAT #:</p>
<p>PAYMENT OPTIONS</p> <ul style="list-style-type: none"> Customer Payment Terms: 30 Days US and Canada Customers: Check, Credit Card, or Bank Wire Transfer Non-US Customers: Credit Card or Bank Wire Transfer only 	

*If this doesn't apply, please type N/A.

TERMS

- LinkedIn Services provided under this Order Form are governed by the LinkedIn Subscription Agreement between the parties ("LSA"), the terms of which are incorporated into this Order Form. The Service Terms available at <https://legal.linkedin.com/service-specific-terms> apply to Customer to the extent the specific Service is included in this Order Form, the terms of which are incorporated into this Order Form.
- Except as provided in the LSA, Services purchased under this Order Form are non-cancelable and non-refundable.
- Future orders will be at list price (including any applicable volume based discounts) at the time of purchase.
- Customer will maintain complete and accurate billing and contact information with LinkedIn and will notify LinkedIn of any inaccuracies on an invoice within the time period set forth in the Payment Terms section above.
- Add-on orders must co-term with the originating order.

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CUSTOMER (or APPROVED AGENCY)		LinkedIn Ireland Unlimited Company	
Signature:		Signature:	
Name:	Marie-Claude Sirey	Name:	Derek West
Title:	Vice-présidente des serv. admin.	Title:	Manager, Revenue
Date:	19.11.2019	Date:	October 31, 2019



LinkedIn Ireland Unlimited Company
 Gardner House
 Wilton Place
 Dublin 2, Ireland
 www.linkedin.com

Pricing Valid Through: August 30, 2019

Proposed by:
 Valri Smith
 vasmith@linkedin.com

CONTRACT CONTACT: Jany Bell, CRHA

Sold to Customer Autorité des marchés financiers

BILL TO: Please review the below Billing details and edit if necessary.

Bill To Doing Business As:

Contact: Jany Bell
 Autorité des marchés financiers
 Place de la cité,tour Cominar
 Address: 2640, boul. Laurier, 3e etage
 City/State/Zip: Québec Québec G1V5C1
 Country: Canada
 Email: jany.bell@lautorite.qc.ca
 Phone:

By initialing here, I agree that the Billing details are current and accurate. _____

SHIP TO: Autorité des marchés financiers

Ship To Doing Business As:

Place de la cité,tour Cominar
 2640, boul. Laurier, 3e etage
 Québec, Québec G1V5C1
 Canada

ORDER INFORMATION

Contract #: CS6092593-19
 Billing Period: Annually Upfront
 Billing Method: Invoice
 Billing Instructions:
For Internal Only:
 Type: Add-On Non Co-Term
 Rep Region: LDC-NA-CA-XXX5-GVED-SNL-HY
 Agency Name:
 Currency: CAD

Contract Start Date*: August 18, 2019
 Contract End Date:
 *The start date of the services on this Order Form will be the later of the Contract Start Date or the date that the Order Form is fully executed"

Product Order Description	Qty	Term (Months)	Notes	Sales Price	Total
Product Name: LinkedIn Learning for Government Product SKU: LLEFGR000-1801 Product Description: LinkedIn Learning provides organizations with access to high-quality learning content, an intuitive and personalized learning experience and administrative capabilities to manage learners, recommend content and measure performance.		12			
				SUB TOTAL	\$34,000.00
				ESTIMATED TAX*	\$0.00
				ESTIMATED ORDER TOTAL	\$34,000.00

PURCHASE ORDER INFORMATION	TAX INFORMATION
Our records INDICATE that a Purchase Order Number is required for this order. Please enter PO Number: By initialing here, I confirm that the Purchase Order number (PO#) ABOVE is current and accurate. If a PO# is not available or no longer required, please initial here, submit the DocuSign without a PO#, and inform your Sales Representative via EMAIL of this change. SC-2878 Please attach PO	Check here if your company is tax exempt: <i>Please attach any/all exemption certifications or email documentation to taxinquiry@linkedin.com.</i> *For Non-US based orders ONLY: Please provide your VAT #: *If this doesn't apply, please type N/A.
PAYMENT OPTIONS <ul style="list-style-type: none"> Customer Payment Terms: 30 Days US and Canada Customers: Check, Credit Card, or Bank Wire Transfer Non-US Customers: Credit Card or Bank Wire Transfer only 	

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- Except as provided in the LSA, Services purchased under this Order Form are non-cancelable and non-refundable.
- Future orders will be at list price (including any applicable volume based discounts) at the time of purchase.
- Customer will maintain complete and accurate billing and contact information with LinkedIn and will notify LinkedIn of any inaccuracies on an invoice within the time period set forth in the Payment Terms section above.

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CUSTOMER (or APPROVED AGENCY)		LinkedIn Ireland Unlimited Company	
Signature:	[Redacted]	Signature:	[Redacted]
Name:	Marie-Etande Sovey	Name:	Derek West
Title:	Vice-présidente Services admi- nis tratifs	Title:	Manager, Revenue
Date:	9/8/2019	Date:	August 6, 2019



CONTRACT CONTACT: Jany Bell, CRHA

Sold to Customer Autorité des marchés financiers

BILL TO: Autorité des marchés financiers

Bill To Doing Business As:

Contact: Accounts Payable
 Autorité des marchés financiers

Address: Place de la cité,tour Cominar
 2640, boul. Laurier, 3e etage

City/State/Zip: Québec Québec G1V5C1

Country: Canada

Email: comptes_payables@lautorite.qc.ca

Phone:

By initialing here, I agree that the Billing details are current and accurate. _____

SHIP TO: Autorité des marchés financiers

Ship To Doing Business As:

Place de la cité,tour Cominar
 2640, boul. Laurier, 3e etage
 Québec, Québec G1V5C1
 Canada

ORDER INFORMATION

Contract #: CS7274266-20

Billing Period: Annually Upfront
 Billing Method: Invoice

Billing Instructions:

For Internal Only:

Type: Bridge Renewal

Rep Region: LDC-NA-CA-XXX8-GVED-SNL-HY

Agency Name:

Currency: CAD

Contract Start Date*: August 18, 2020

Contract End Date: February 16, 2021

*"The start date of the services on this Order Form will be the later of the Contract Start Date or the date that the Order Form is fully executed"

Product Order Description	Qty	Term (Months)	Notes	Sales Price	Total
Product Name: LinkedIn Learning for Government Product SKU: LLEFGR000-1801 Product Description: LinkedIn Learning provides organizations with access to high-quality learning content, an intuitive and personalized learning experience and administrative capabilities to manage learners, recommend content and measure performance.		6			
				SUB TOTAL	\$17,850.00
				ESTIMATED TAX*	\$0.00
				ESTIMATED ORDER TOTAL	\$17,850.00

PURCHASE ORDER INFORMATION	TAX INFORMATION
<p>Our records INDICATE that a Purchase Order Number is required for this order.</p> <p>Please enter PO Number: [REDACTED]</p> <p>By initialing here, I confirm that the Purchase Order number (PO#) ABOVE is current and accurate. If a PO# is not available or no longer required, please initial here, submit the DocuSign without a PO#, and inform your Sales Representative via EMAIL of this change.</p> <p>_____</p> <p>Please attach PO</p>	<p>Check here if your company is tax exempt: Please attach any/all exemption certifications or email documentation to taxinquiry@linkedin.com.</p> <p>*For Non-US based orders ONLY: Please provide your VAT #:</p> <p>*If this doesn't apply, please type N/A.</p>
<p>PAYMENT OPTIONS</p> <ul style="list-style-type: none"> Customer Payment Terms: 30 Days US and Canada Customers: Check, Credit Card, or Bank Wire Transfer Non-US Customers: Credit Card or Bank Wire Transfer only 	

TERMS

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- Except as provided in the LSA, Services purchased under this Order Form are non-cancelable and non-refundable.
- Future orders will be at list price (including any applicable volume based discounts) at the time of purchase.
- Customer will maintain complete and accurate billing and contact information with LinkedIn and will notify LinkedIn of any inaccuracies on an invoice within the time period set forth in the Payment Terms section above.
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CUSTOMER (or APPROVED AGENCY)		LinkedIn Ireland Unlimited Company	
Signature:	[REDACTED]	Signature:	[REDACTED]
Name:		Name:	Derek West
Title:	[REDACTED]	Title:	Manager, Revenue
Date:	[REDACTED]	Date:	August 19, 2020



CONTRACT CONTACT: Marie-Claude Soucy

Sold to Customer Autorité des marchés financiers

BILL TO: Autorité des marchés financiers

Bill To Doing Business As:

Contact: Accounts Payable
 Autorité des marchés financiers

Address: Place de la cité,tour Cominar
 2640, boul. Laurier, 3e etage

City/State/Zip: Québec Québec G1V5C1

Country: Canada

Email: comptes_payables@lautorite.qc.ca

Phone:

By initialing here, I agree that the Billing details are current and accurate.

SHIP TO: Autorité des marchés financiers

Ship To Doing Business As:

Place de la cité,tour Cominar
 2640, boul. Laurier, 3e etage
 Québec, Québec G1V5C1
 Canada

ORDER INFORMATION

Contract #: CS6117514-19

Billing Period: Annually Upfront
 Billing Method: Invoice

Billing Instructions:

For Internal Only:

Type: Renewal

Rep Region: LTS-NA-CA-CAN6-CORP-ENT-RM-MME

Agency Name:

Currency: CAD

Contract Start Date*: September 26, 2020

Contract End Date: September 25, 2021

*The start date of the services on this Order Form will be the later of the Contract Start Date or the date that the Order Form is fully executed"

Product Order Description	Qty	Term (Months)	Notes	Unit List Price	Sales Price	Total
Product Name: Career Pages - Enterprise: Basic Product SKU: LCPEBLOXX-1601 Product Description: Custom content on LinkedIn company profile page. Includes: preferred placement on company page for custom content, careers tab, customizable modules on the careers tab. 12-month package includes USD 9K traffic driver budget (~300K impressions), 1 views, standard analytics All Career page "traffic driver" ad impressions launch within 90 days from the contract start date using social ad units and targeting generated by LinkedIn.		12				
Product Name: Recruiter - Corporate Product SKU: RCORPR000-1601 Product Description: LinkedIn Recruiter account with team collaboration, auditing, and unparalleled network search capabilities. Includes at least 150 InMails/month per license as well as basic training and support.		12				
Product Name: Recruitment Ads (WWU up to 1000) Product SKU: WORK01000 Product Description: Work with us' banner ads displayed on company employee profile pages (pricing for company size less than 1000 employee profiles on LinkedIn).		12				
Product Name: Job Slots Product SKU: JOBSLR000-1601 Product Description: Reserved annual job posting with ability to change, update, remove on demand.		12				
Product Name: Jobs Dashboard Manager Product SKU: JBMNGRSET Product Description: Seat to manage jobs in LinkedIn Recruiter without the people search functionality of the standard recruiter seat		12				



SUB TOTAL	\$60,695.00
ESTIMATED TAX*	\$0.00
ESTIMATED ORDER TOTAL	\$60,695.00

PURCHASE ORDER INFORMATION	TAX INFORMATION
<p>Our records INDICATE that a Purchase Order Number is required for this order.</p> <p>Please enter PO Number: SC-3038</p> <p>By initialing here, I confirm that the Purchase Order number (PO#) ABOVE is current and accurate. If a PO# is not available or no longer required, please initial here, submit the DocuSign without a PO#, and inform your Sales Representative via EMAIL of this change.</p> <p>_____</p>	<p>Check here if your company is tax exempt: <i>Please attach any/all exemption certifications or email documentation to taxinquiry@linkedin.com.</i></p> <p>Your order will be taxed using the applicable tax rate for your shipping address. The tax listed on your order form is only an estimate and is calculated on the net price. Your invoice will reflect the final total taxes in effect at the time of invoicing and may differ from the amount listed on this order form.</p> <p>Applicable VAT taxes will be added to orders if a VAT registration number is not provided. LinkedIn reserves the right to charge any applicable unbilled VAT if you provide a VAT registration number that is determined to be invalid. Once you submit your VAT registration number, you will generally not be charged VAT on the invoice.</p> <p>With this exemption, you may be responsible for self-assessing any VAT due under the reverse charge procedure on your company's VAT returns. If your country of domicile is Ireland, South Africa, or Switzerland, applicable Irish VAT will be charged on all orders.</p> <p>*For Non-US based orders ONLY: Please provide your VAT #:</p> <p>*If this doesn't apply, please type N/A.</p>
PAYMENT OPTIONS	
<ul style="list-style-type: none"> Customer Payment Terms: 30 Days US and Canada Customers: Check, Credit Card, or Bank Wire Transfer Non-US Customers: Credit Card or Bank Wire Transfer only 	

TERMS

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- Add-on orders must co-term with the originating order.
- This order will automatically renew for the same subscription term, unless either party gives the other written notice of non-renewal at least 45 days prior to the end of the subscription term.

I HEREBY REPRESENT THAT: (I) I AM AN AUTHORIZED SIGNATORY FOR CUSTOMER; (II) I HAVE READ AND AGREED TO THE TERMS OF THIS ORDER FORM; AND (III) BY SIGNING THIS ORDER FORM, I AM ENTERING INTO A LEGALLY BINDING CONTRACT.

CUSTOMER (or APPROVED AGENCY)	LinkedIn Ireland Unlimited Company
Signature: 	Signature: 
Name: Marie-Claude Soucy	Name: Derek West
Title: Vice-President, Administrative Services	Title: Manager, Revenue
Date: September 14, 2020	Date: August 27, 2020